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Message Text

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PAGE 01 STATE 047988

70
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/CAGNE/JORLANDO:SIA
APPROVED BY EB/OCA/CM/LKLIEFORTH
COM/BIC/CAGNE/PHALE
---------- 045846
R 271831Z FEB 76
FM SECSTATE WASHDC
TO AMEMBASSY JIDDA

UNCLAS STATE 047988

E.O. 11652: N/A

TAGS:BEXP, SA

SUBJECT:U.S. FIRM GULF & WESTERN, ADVANCED DEVELOPMENT AND ENGINEERING, SWARTHMORE, PENNSYLVANIA

REFERENCE: JIDDA 0982

1. JOHN J.BYRNE, VICE PRESIDENT, ADVANCED DEVELOPMENT AND ENGINEERING, HAS BEEN CONTACTED AS REQUESTED. GULF AND WESTERN CORPORATE LEGAL DEPARTMENT HAS PRESENTLY TAKEN A CONSERVATIVE POSTURE IN VIEW OF U.S. POLICY AS EXPRESSED IN U.S. EXPORT ACT OF 1969, SECTION 3(5) TO OPPOSE RESTRICTIVE TRADE PRACTICES OR BOYCOTTS AGAINST COUNTRIES FRIENDLY TO THE U.S. AND TO ENCOURAGE AND REQUEST FIRMS RECEIVING BOYCOTT REQUESTS TO REFUSE TO COMPLY WITH THEM.

2. SINCE ANY REVISION TO THE CORPORATE POLICY WOULD BE TIME CONSUMING AND LETTER OF CREDIT INVOLVES EQUIPMENT THAT IS NOW READY FOR SHIPMENT, GULF & WESTERN SUGGESTS THAT YOU RECOMMEND TO MR. FAYEZ, NADC, THAT FOR THIS CASE THE AMEND-MENT OF L/C IS THE MOST EXPEDITIOUS AND PRACTICAL SOLUTION.

3. IN SPEAKING WITH MR. FAYEZ EMPHASIZE STRONG INTEREST AND DESIRE OF GULF AND WESTERN, ADVANCED DEVELOPMENT AND
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ENGINEERING TO CONTINUE POSITIVE WORKING RELATIONSHIP WITH

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NADC IN PARTICULAR AND ALL SAUDI FIRMS IN GENERAL. ADVANC-
ED DEVELOPMENT AND ENGINEERING HOPES THAT CIRCUMSTANCES OF
THIS PARTICULAR TRANSACTION WILL NOT JEOPARDIZE FUTURE
RELATIONSHIPS.

4. PLEASE ADVISE USDOC SOONEST EMBASSY'S EVALUATION OF

MR. FAYEZ'S REACTION AND ITS IMPLICATIONS. KISSINGER

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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